



Senate

General Assembly

January Session, 2007

File No. 236

Senate Bill No. 74

Senate, April 2, 2007

The Committee on Insurance and Real Estate reported through SEN. CRISCO of the 17th Dist., Chairperson of the Committee on the part of the Senate, that the bill ought to pass.

AN ACT CONCERNING OVERSIGHT OF PHARMACY BENEFIT MANAGEMENT PLANS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

1 Section 1. (NEW) (*Effective October 1, 2007*) As used in sections 1 to
2 10, inclusive, of this act:

3 (1) "Commission of Pharmacy" or "commission" means the
4 Commission of Pharmacy appointed under section 20-572 of the
5 general statutes;

6 (2) "Commissioner" means the Insurance Commissioner;

7 (3) "Cosmetic" means cosmetic, as defined in section 21a-92 of the
8 general statutes;

9 (4) "Department" means the Insurance Department;

10 (5) "Device" means device, as defined in section 21a-92 of the
11 general statutes;

12 (6) "Drug" means drug, as defined in section 21a-92 of the general
13 statutes;

14 (7) "Enrollee" means a person eligible to receive benefits under a
15 health benefit plan;

16 (8) "Equivalent drug product" means a drug product which has the
17 same established name, active ingredient, strength or concentration,
18 dosage form, and route of administration and which is formulated to
19 contain the same amount of active ingredient in the same dosage form
20 and to meet the same compendial or other applicable standards, such
21 as strength, quality, purity and identity, but which may differ in
22 characteristics such as shape, scoring, configuration, packaging,
23 expiration time or date, and excipients, including, but not limited to,
24 colors, flavors and preservatives;

25 (9) "Manufacturer" means a person, whether within or outside of
26 this state, who produces, prepares, cultivates, grows, propagates,
27 compounds, converts or processes, directly or indirectly, by extraction
28 from substances of natural origin or by means of chemical synthesis or
29 by a combination of extraction and chemical synthesis, or who
30 packages, replicates, labels or relabels a container, under such
31 manufacturer's own or any other trademark or label, any drug, device
32 or cosmetic for the purpose of selling such items;

33 (10) "Insolvent" or "insolvency" means a financial situation in which,
34 based upon the financial information required pursuant to sections 1 to
35 10, inclusive, of this act for the preparation of the pharmacy benefits
36 manager's annual statement, the assets of the pharmacy benefits
37 manager are less than the sum of the manager's liabilities and requires
38 reserves;

39 (11) "Person" means person, as defined in section 38a-1 of the
40 general statutes;

41 (12) "Pharmacist services" includes (A) drug therapy and other
42 patient care services provided by a licensed pharmacist intended to

43 achieve outcomes related to the cure or prevention of a disease,
44 elimination or reduction of a patient's symptoms, and (B) education or
45 intervention by a licensed pharmacist intended to arrest or slow a
46 disease process;

47 (13) "Pharmacist" means an individual licensed to practice
48 pharmacy under section 20-590, 20-591, 20-592 or 20-593 of the general
49 statutes, and who is thereby recognized as a health care provider by
50 the state of Connecticut;

51 (14) "Pharmacy" means a place of business where drugs may be sold
52 at retail and for which a pharmacy license has been issued to an
53 applicant pursuant to section 20-594 of the general statutes;

54 (15) "Pharmacy benefits manager" or "manager" means any person
55 that administers the prescription drug, prescription device, pharmacist
56 services or prescription drug and device and pharmacist services
57 portion of a health benefit plan on behalf of plan sponsors such as self-
58 insured employers, insurance companies, labor unions and health care
59 centers;

60 (16) "Pharmacy benefit management plan" or "plan" means an
61 arrangement for the delivery of prescription services or pharmacist
62 services in which a pharmacy benefits manager undertakes to provide,
63 arrange for, pay for or reimburse any of the costs of prescription
64 services for an enrollee on a prepaid or insured basis which (A)
65 contains one or more incentive arrangements intended to influence the
66 cost or level of prescription services between the plan sponsor and one
67 or more pharmacies with respect to the delivery of prescription
68 services, and (B) requires or creates benefit payment differential
69 incentives for enrollees under contract with the pharmacy benefits
70 manager. "Pharmacy benefit management plan" or "plan" does not
71 include an employee welfare benefit plan unless it is administered
72 through a pharmacy benefits manager; and

73 (17) "Wholesaler" or "distributor" means a person, whether within or
74 outside of this state, who supplies drugs, devices or cosmetics

75 prepared, produced or packaged by manufacturers, to other
76 wholesalers, manufacturers, distributors, hospitals, prescribing
77 practitioners, as defined in section 20-571 of the general statutes,
78 pharmacies, federal, state or municipal agencies or clinics.
79 "Wholesaler" or "distributor" does not include: (A) A retail pharmacy
80 or a pharmacy within a licensed hospital which supplies to another
81 such pharmacy a quantity of a noncontrolled drug or a schedule III, IV
82 or V controlled substance ordinarily stocked by such pharmacies to
83 provide for the immediate needs of a patient pursuant to a prescription
84 or medication order of an authorized practitioner, (B) a pharmacy
85 within a hospital which supplies drugs to another hospital or an
86 authorized practitioner for research purposes, or (C) a retail pharmacy
87 which supplies a limited quantity of a noncontrolled drug or of a
88 schedule II, III, IV or V controlled substance for emergency stock to a
89 practitioner who is a medical director of a chronic and convalescent
90 nursing home, or a rest home with nursing supervision or of a state
91 correctional institution.

92 Sec. 2. (NEW) (*Effective October 1, 2007*) (a) Each pharmacy benefits
93 manager that provides a pharmacy benefit management plan to a
94 resident of this state shall obtain a license from the Insurance
95 Department and shall file an annual statement with the Insurance
96 Commissioner on such form as the commissioner may prescribe. The
97 annual statement shall include: (1) A financial statement for the
98 pharmacy benefits manager's organization, including its balance sheet
99 and income statement which shall include all identified sources of
100 revenue for the preceding calendar year; (2) the number of individuals
101 enrolled during the year, the number of enrollees as of the end of the
102 year and the number of enrollments terminated during the year; (3)
103 any other information related to the operations of the pharmacy
104 benefits manager required by the commissioner; and (4) a copy of a
105 certified annual audit performed by an independent certified public
106 accountant for the most recent year.

107 (b) Such pharmacy benefits manager shall (1) pay all fees, taxes and
108 charges required by law; (2) maintain the minimum capital and

109 surplus required by the commissioner; (3) file any financial statement
110 or report, certificate or other document that the commissioner deems
111 necessary to obtain a full and accurate knowledge of the manager's
112 affairs and financial condition; (4) maintain solvency; (5) maintain a
113 financial condition, method of operation and manner of doing business
114 sufficient to satisfy the commissioner that the manager can meet its
115 obligations to all enrollees; (6) comply with all requirements of law;
116 and (7) obtain a certificate of pharmacy practice from the Commission
117 of Pharmacy.

118 (c) A nonrefundable application fee required in section 38a-11 of the
119 general statutes, as amended by this act, shall accompany each
120 application for a pharmacy benefits manager license submitted to the
121 commissioner. The commissioner shall use the amount of such fees
122 solely for the purpose of regulating pharmacy benefits managers.

123 (d) Each pharmacy benefits manager that offers a pharmacy benefit
124 management plan shall obtain and renew its license as a pharmacy
125 benefits manager. The commissioner may refuse to reissue a license or
126 may place restrictions on the license of any pharmacy benefits
127 managers if the commissioner finds the manager lacks required capital
128 or surplus or if the commissioner finds that the manager has not
129 satisfied the requirements of this section, except that prior to refusing
130 to reissue a license, the commissioner shall provide the manager with
131 ten days written notice and shall give the manager an opportunity to
132 be heard at an informal hearing held by the commissioner or a
133 designee. The manager may waive the right to such notice and
134 hearing.

135 Sec. 3. (NEW) (*Effective October 1, 2007*) (a) Each pharmacy benefits
136 manager that offers a pharmacy benefit management plan in this state
137 shall obtain a certificate of pharmacy practice from the Commission of
138 Pharmacy and shall (1) provide proof to the commission that the
139 pharmacy benefits manager is operating in accordance with its basic
140 organizational document; (2) pay all applicable fees; (3) maintain its
141 license to operate as a pharmacy benefits manager in this state; (4) pay

142 any certificate and license renewal fees to the Department of
143 Consumer Protection or the commission, as the case may be; (5)
144 maintain its license from the Insurance Department pursuant to section
145 2 of this act; (6) pay pharmacies or pharmacists for pharmacists'
146 services a ten per cent rebate for each drug or device dispensed
147 through the plan to ensure proper education and safe prescription
148 practices for the patient; (7) pay pharmacies and pharmacists a
149 reasonable dispensing fee as determined by an independent cost of
150 dispensing survey to ensure safe prescription practices; (8) pay
151 pharmacies' transmittal costs; and (9) reimburse to the pharmacy at a
152 rate of fifty per cent any funds generated from the selling of aggregate
153 patient information whether specific or nonspecific.

154 (b) The Commissioner of Consumer Protection and the commission
155 shall use the amount of any fee collected from a pharmacy benefit
156 manager solely for the purpose of regulating pharmacy benefits
157 managers.

158 Sec. 4. (NEW) (*Effective October 1, 2007*) Each pharmacy benefits
159 manager that contracts with an approved pharmacy or pharmacist to
160 provide services through a pharmacy benefit management plan for
161 enrollees in this state shall file such contract with the Commission of
162 Pharmacy at least thirty days before the execution of the contract. The
163 contract shall be deemed approved unless disapproved by the
164 commission not later than thirty days after the contract is filed. The
165 commission shall adopt regulations, in accordance with chapter 54 of
166 the general statutes, to develop formal criteria for the approval and
167 disapproval of pharmacy benefits manager contracts.

168 Sec. 5. (NEW) (*Effective October 1, 2007*) Except as otherwise required
169 by subdivision (6), (8) or (9) of section 3 of this act, no person may (1)
170 pay, allow or give, or offer to pay, allow or give, directly or indirectly,
171 as an inducement to any contract, rebate, special favor or other
172 benefits, for switching to an equivalent or therapeutic drug product,
173 unless the contract is filed and approved by the Commission of
174 Pharmacy at least thirty days before execution of the contract; or (2)

175 receive or accept any rebate or any special favor or advantage of any
176 valuable consideration or inducement not specified in the contract.

177 Sec. 6. (NEW) (*Effective October 1, 2007*) (a) No pharmacy benefits
178 manager or its representative may cause or knowingly permit the use
179 of (1) any advertising or solicitation that is untrue or misleading, or (2)
180 any form of evidence of coverage that is deceptive.

181 (b) No pharmacy benefits manager that is not licensed as an insurer
182 may use in its name, contracts or literature (1) the word "insurance",
183 "casualty", "surety" or "mutual", or (2) any other words descriptive of
184 insurance, casualty or surety business or deceptively similar to the
185 name or description of any insurance or fidelity and surety insurer.

186 (c) No pharmacy benefits manager may discriminate on the basis of
187 race, creed, color, gender or religion in the selection of pharmacies for
188 participation in a plan operated by the manager.

189 (d) No pharmacy benefits manager may unreasonably discriminate
190 against a pharmacy or pharmacist when contracting for pharmacy or
191 pharmacist services.

192 (e) No pharmacy or pharmaceutical manufacturer may own a
193 pharmacy benefits manager.

194 (f) No pharmacy benefits manager may discriminate when
195 contracting with pharmacies on the basis of copayments or days of
196 supply.

197 (g) No pharmacy benefits manager may discriminate when
198 advertising which pharmacies are participating pharmacies. This list
199 shall be complete and all inclusive.

200 Sec. 7. (NEW) (*Effective October 1, 2007*) Each pharmacy benefits
201 manager shall provide the following information to enrollees in its
202 plans at the time of enrollment or at the time the contract is issued, and
203 shall make available upon request or at least annually:

- 204 (1) A list of the names and locations of all affiliated providers;
- 205 (2) A description of the service area or areas within which the
206 pharmacy benefits manager provides prescription services;
- 207 (3) A description of the method of resolving complaints of covered
208 persons, including a description of any arbitration procedure if
209 complaints may be resolved through a specified arbitration agreement;
- 210 (4) Notice that the pharmacy benefits manager is subject to
211 regulation by the Insurance Department; and
- 212 (5) A prominent notice included within the evidence of coverage
213 which provides the following: "If you have any questions regarding an
214 appeal or grievance concerning the pharmacist services that you have
215 been provided which have not been satisfactorily addressed by your
216 plan, you may contact the Insurance Department". Such notice shall
217 provide the toll-free telephone number, mailing address and electronic
218 mail address of the Insurance Department.
- 219 Sec. 8. (NEW) (*Effective October 1, 2007*) (a) The Insurance
220 Department shall develop formal investigation and compliance
221 procedures with respect to complaints by plan sponsors, pharmacists
222 or enrollees concerning the failure of a pharmacy benefits manager to
223 comply with the provisions of sections 1 to 7, inclusive, of this act. If
224 the department has reason to believe that there is a violation of
225 sections 1 to 7, inclusive, of this act, the department shall serve upon
226 the manager a statement of the charges and a notice of a hearing to be
227 held at a time and place set forth in the notice, which shall not be less
228 than thirty days after the notice is served. The notice shall require the
229 pharmacy benefits manager to show cause why an order should not be
230 issued directing the manager to cease and desist from the violation. At
231 such hearing, the pharmacy benefits manager shall have the
232 opportunity to be heard and to show cause why an order should not
233 be issued requiring the pharmacy benefits manager to cease and desist
234 from the violation.

235 (b) The department, with the advice of the Commission of
236 Pharmacy, may make an examination concerning the quality of
237 services of any pharmacy benefits manager and providers with whom
238 the pharmacy benefits manager has contracts, agreements or other
239 arrangements pursuant to its pharmacy benefit management plan.
240 Such examination may be made as often as the department deems
241 necessary, or at the request of the commission. The pharmacy benefits
242 manager being examined shall pay the cost of the examination.

243 Sec. 9. (NEW) (*Effective October 1, 2007*) An enrollee in a pharmacy
244 benefit management plan shall have the right to privacy and
245 confidentiality in pharmacy services, except that the enrollee or the
246 enrollee's guardian may expressly waive such right in writing.

247 Sec. 10. (NEW) (*Effective October 1, 2007*) (a) If a pharmacy benefits
248 manager becomes insolvent or ceases to operate in this state in any
249 assessable year or any year during which licensure is required, the
250 manager shall remain liable for the payment of any assessment for any
251 period in which it operated as a pharmacy benefits manager in this
252 state.

253 (b) In the event of an insolvency of a pharmacy benefits manager,
254 the Insurance Commissioner may, after notice and a hearing, levy an
255 assessment on pharmacy benefits managers licensed in this state. The
256 Insurance Commissioner shall use the amount of any assessment
257 collected pursuant to this section solely for the benefit of enrollees of
258 the insolvent pharmacy benefits manager.

259 Sec. 11. Subsection (a) of section 38a-11 of the general statutes is
260 repealed and the following is substituted in lieu thereof (*Effective*
261 *October 1, 2007*):

262 (a) The commissioner shall demand and receive the following fees:
263 (1) For the annual fee for each license issued to a domestic insurance
264 company, one hundred dollars; (2) for receiving and filing annual
265 reports of domestic insurance companies, twenty-five dollars; (3) for
266 filing all documents prerequisite to the issuance of a license to an

267 insurance company, one hundred seventy-five dollars, except that the
268 fee for such filings by any health care center, as defined in section 38a-
269 175, shall be one thousand one hundred dollars; (4) for filing any
270 additional paper required by law, fifteen dollars; (5) for each certificate
271 of valuation, organization, reciprocity or compliance, twenty dollars;
272 (6) for each certified copy of a license to a company, twenty dollars; (7)
273 for each certified copy of a report or certificate of condition of a
274 company to be filed in any other state, twenty dollars; (8) for
275 amending a certificate of authority, one hundred dollars; (9) for each
276 license issued to a rating organization, one hundred dollars. In
277 addition, insurance companies shall pay any fees imposed under
278 section 12-211; (10) a filing fee of twenty-five dollars for each initial
279 application for a license made pursuant to section 38a-769; (11) with
280 respect to insurance agents' appointments: (A) A filing fee of twenty-
281 five dollars for each request for any agent appointment, except that no
282 filing fee shall be payable for a request for agent appointment by an
283 insurance company domiciled in a state or foreign country which does
284 not require any filing fee for a request for agent appointment for a
285 Connecticut insurance company; (B) a fee of forty dollars for each
286 appointment issued to an agent of a domestic insurance company or
287 for each appointment continued; and (C) a fee of twenty dollars for
288 each appointment issued to an agent of any other insurance company
289 or for each appointment continued, except that no fee shall be payable
290 for an appointment issued to an agent of an insurance company
291 domiciled in a state or foreign country which does not require any fee
292 for an appointment issued to an agent of a Connecticut insurance
293 company; (12) with respect to insurance producers: (A) An
294 examination fee of seven dollars for each examination taken, except
295 when a testing service is used, the testing service shall pay a fee of
296 seven dollars to the commissioner for each examination taken by an
297 applicant; (B) a fee of forty dollars for each license issued; (C) a fee of
298 forty dollars per year, or any portion thereof, for each license renewed;
299 and (D) a fee of forty dollars for any license renewed under the
300 transitional process established in section 38a-784; (13) with respect to
301 public adjusters: (A) An examination fee of seven dollars for each

302 examination taken, except when a testing service is used, the testing
303 service shall pay a fee of seven dollars to the commissioner for each
304 examination taken by an applicant; and (B) a fee of one hundred
305 twenty-five dollars for each license issued or renewed; (14) with
306 respect to casualty adjusters: (A) An examination fee of ten dollars for
307 each examination taken, except when a testing service is used, the
308 testing service shall pay a fee of ten dollars to the commissioner for
309 each examination taken by an applicant; (B) a fee of forty dollars for
310 each license issued or renewed; and (C) the expense of any
311 examination administered outside the state shall be the responsibility
312 of the entity making the request and such entity shall pay to the
313 commissioner one hundred dollars for such examination and the
314 actual traveling expenses of the examination administrator to
315 administer such examination; (15) with respect to motor vehicle
316 physical damage appraisers: (A) An examination fee of forty dollars
317 for each examination taken, except when a testing service is used, the
318 testing service shall pay a fee of forty dollars to the commissioner for
319 each examination taken by an applicant; (B) a fee of forty dollars for
320 each license issued or renewed; and (C) the expense of any
321 examination administered outside the state shall be the responsibility
322 of the entity making the request and such entity shall pay to the
323 commissioner one hundred dollars for such examination and the
324 actual traveling expenses of the examination administrator to
325 administer such examination; (16) with respect to certified insurance
326 consultants: (A) An examination fee of thirteen dollars for each
327 examination taken, except when a testing service is used, the testing
328 service shall pay a fee of thirteen dollars to the commissioner for each
329 examination taken by an applicant; (B) a fee of two hundred dollars for
330 each license issued; and (C) a fee of one hundred twenty-five dollars
331 for each license renewed; (17) with respect to surplus lines brokers: (A)
332 An examination fee of ten dollars for each examination taken, except
333 when a testing service is used, the testing service shall pay a fee of ten
334 dollars to the commissioner for each examination taken by an
335 applicant; and (B) a fee of five hundred dollars for each license issued
336 or renewed; (18) with respect to fraternal agents, a fee of forty dollars

337 for each license issued or renewed; (19) a fee of thirteen dollars for
338 each license certificate requested, whether or not a license has been
339 issued; (20) with respect to domestic and foreign benefit societies shall
340 pay: (A) For service of process, twenty-five dollars for each person or
341 insurer to be served; (B) for filing a certified copy of its charter or
342 articles of association, five dollars; (C) for filing the annual report, ten
343 dollars; and (D) for filing any additional paper required by law, three
344 dollars; (21) with respect to foreign benefit societies: (A) For each
345 certificate of organization or compliance, four dollars; (B) for each
346 certified copy of permit, two dollars; and (C) for each copy of a report
347 or certificate of condition of a society to be filed in any other state, four
348 dollars; (22) with respect to reinsurance intermediaries: A fee of five
349 hundred dollars for each license issued or renewed; (23) with respect
350 to viatical settlement providers: (A) A filing fee of thirteen dollars for
351 each initial application for a license made pursuant to section 38a-465a;
352 and (B) a fee of twenty dollars for each license issued or renewed; (24)
353 with respect to viatical settlement brokers: (A) A filing fee of thirteen
354 dollars for each initial application for a license made pursuant to
355 section 38a-465a; and (B) a fee of twenty dollars for each license issued
356 or renewed; (25) with respect to viatical settlement investment agents:
357 (A) A filing fee of thirteen dollars for each initial application for a
358 license made pursuant to section 38a-465a; and (B) a fee of twenty
359 dollars for each license issued or renewed; (26) with respect to
360 preferred provider networks, a fee of two thousand five hundred
361 dollars for each license issued or renewed; (27) with respect to rental
362 companies, as defined in section 38a-799, a fee of forty dollars for each
363 permit issued or renewed; (28) with respect to medical discount plan
364 organizations licensed under section 38a-479rr, a fee of five hundred
365 dollars for each license issued or renewed; (29) with respect to
366 pharmacy benefits managers, an application fee of fifty dollars for each
367 license issued or renewed; and ~~[(29)]~~ (30) with respect to each
368 duplicate license issued a fee of twenty-five dollars for each license
369 issued.

This act shall take effect as follows and shall amend the following sections:		
Section 1	<i>October 1, 2007</i>	New section
Sec. 2	<i>October 1, 2007</i>	New section
Sec. 3	<i>October 1, 2007</i>	New section
Sec. 4	<i>October 1, 2007</i>	New section
Sec. 5	<i>October 1, 2007</i>	New section
Sec. 6	<i>October 1, 2007</i>	New section
Sec. 7	<i>October 1, 2007</i>	New section
Sec. 8	<i>October 1, 2007</i>	New section
Sec. 9	<i>October 1, 2007</i>	New section
Sec. 10	<i>October 1, 2007</i>	New section
Sec. 11	<i>October 1, 2007</i>	38a-11(a)

INS *Joint Favorable*

The following fiscal impact statement and bill analysis are prepared for the benefit of members of the General Assembly, solely for the purpose of information, summarization, and explanation, and do not represent the intent of the General Assembly or either chamber thereof for any purpose:

OFA Fiscal Note

State Impact:

Agency Affected	Fund-Effect	FY 08 \$	FY 09 \$
Insurance Dept.	IF - Cost	250,027	253,616
Insurance Dept.	GF - Revenue Gain	Minimal	Minimal

Note: IF=Insurance Fund; GF=General Fund

Municipal Impact: None

Explanation

This bill would result in a cost of approximately \$250,000 related to the requirement that pharmacy benefit managers (PBM's) be licensed with the Insurance Department. Detail appears below:

Item	FY 08	FY 09
Examiner	63,804	65,718
Attorney	60,807	62,631
Consultants	36,000	36,000
Court Reporters (hearings) & supplies	12,000	12,000
Start-up computer equipment	2,400	0
Fringe Benefits	75,016	77,266
Total	250,027	253,616

The additional examiner would establish licensure procedures, including associated workload of correspondence, review, and other administrative duties, as well as work with the outside consultant(s). The outside consultants would perform the annual financial review of annual reports submitted to the Insurance Department from the PBM's, and the attorney would develop formal investigation and compliance procedures with respect to complaints from plan sponsors and enrollees pertaining to the failure of the pharmacy manager to comply with provisions in the bill.

This bill could also yield minimal revenue as a result of PBM's new licensure requirement within the Insurance Department.

The Out Years

The annualized ongoing fiscal impact identified above would continue into the future subject to inflation and subject to the number of PBM's that seek licensure with the state.

OLR Bill Analysis**SB 74*****AN ACT CONCERNING OVERSIGHT OF PHARMACY BENEFIT MANAGEMENT PLANS.*****SUMMARY:**

This bill requires pharmacy benefit managers (PBMs) to obtain a PBM license from the Insurance Department and a certificate of pharmacy practice from the Commission of Pharmacy. It requires the commissioners of the departments of Insurance and Consumer Protection (DCP) and the Pharmacy Commission to regulate PBMs.

The bill requires PBMs to comply with specific requirements concerning (1) pharmacy plans and related enrollee materials, (2) rebates and other incentives, (3) selecting and contracting with pharmacies, (4) advertising, and (5) insolvency assessments. It requires the insurance commissioner to establish a PBM complaint investigation process. It also establishes a right to privacy and confidentiality in pharmacy services for people enrolled in a PBM's pharmacy plan. The right may be waived.

The bill prohibits a pharmacy or pharmaceutical manufacturers from owning a PBM. (This affects future and existing contractual arrangements between plan sponsors and PBMs.)

EFFECTIVE DATE: October 1, 2007

PHARMACY BENEFIT MANAGER

Under the bill, "pharmacy benefits manager"(PBM) means a person that administers the prescription drug, prescription device, or pharmacist services portion of a health benefit plan on behalf of plan sponsors (e.g., self-insured employers, insurers, labor unions, or

HMOs).

Insurance Department License Requirements (§ 2)

The bill requires a PBM that provides a pharmacy benefit management plan to a state resident to obtain a license from the Insurance Department and renew it as required. A “pharmacy benefit management plan” (pharmacy plan) is an arrangement for the delivery of pharmacy or pharmacist services in which a PBM provides, arranges for, pays for, or reimburses any of the prescription costs for an enrollee on a prepaid or insured basis.

The bill (1) contains one or more incentives to influence the cost or level of prescription services between the plan sponsor and one or more pharmacies and (2) requires or creates different levels of benefit payments for enrollees. It excludes any employee welfare benefit plan not administered through a PBM.

The bill requires the PBM to file a statement annually with the insurance commissioner (but does not specify a filing date). The filing must include:

1. a financial statement for the PBM's organization, including its balance sheet and income statement, identifying all revenue sources for the preceding calendar year (which assumes the PBM's fiscal year runs on a calendar year basis);
2. the number of people enrolled during the year, as of the end of the year, and terminated during the year;
3. any other information related to the PBM's operations the commissioner may require; and
4. a copy of a certified annual audit performed by an independent certified public accountant for the most recent year.

The bill requires the PBM to:

1. pay all fees, taxes, and charges required by law;

2. maintain the minimum capital and surplus the commissioner requires;
3. file any financial statement, report, certificate, or other document the commissioner needs to fully and accurately know the manager's affairs and financial condition;
4. maintain solvency;
5. maintain a financial condition, method of operation, and manner of doing business that satisfies the commissioner that the PBM can meet its obligations to all enrollees;
6. comply with all laws; and
7. obtain a certificate of pharmacy practice from the Commission of Pharmacy.

When applying for a license or a license renewal, the PBM must submit a nonrefundable \$50 fee to the commissioner, who must use the fees to regulate PBMs. (The bill does not specify how often a license must be renewed, or alternatively, when a license expires.) The commissioner may refuse to renew a PBM's license or may place restrictions on it if the PBM lacks the required capital or surplus or has not satisfied the licensing requirements. Before refusing to renew a license, the commissioner must give the PBM 10 days written notice and an opportunity to be heard at an informal hearing the commissioner or a designee holds. The PBM may waive the right to such notice and hearing.

Certificate of Pharmacy Practice (§ 3)

The bill requires a PBM offering a pharmacy plan in the state to obtain a certificate of pharmacy practice from the Commission of Pharmacy (commission). (It does not set forth procedures for this.)

The bill requires the PBM to:

1. provide the commission proof that it is operating in accordance

with its basic organizational document;

2. pay all applicable fees (which are not specified);
3. maintain its license to operate as a PBM in this state;
4. pay any certificate and license renewal fees to the DCP or the commission, as the case may be, (but does not specify the fees or require a PBM to obtain a license from the DCP or commission);
5. maintain its Insurance Department license (presumably the same license as item three above);
6. pay pharmacies or pharmacists a 10% rebate for each drug or device dispensed through the pharmacy plan to ensure proper education and safe prescription practices for the patient;
7. pay pharmacies and pharmacists a reasonable dispensing fee based on an independent dispensing cost survey to ensure safe prescription practices (it does not indicate who is to perform the survey);
8. pay pharmacies' transmittal costs; and
9. reimburse the pharmacy 50% of any funds generated from selling aggregate patient information, whether specific or nonspecific. (It is unclear how aggregate data could be specific. The federal Health Insurance Portability and Accountability Act (HIPAA) confidentiality requirements may be implicated here.)

The DCP commissioner and the commission must use any fees collected from PBMs to regulate PBMs.

PBM Contracts with Pharmacists (§ 4)

The bill requires a PBM that contracts with a pharmacy or pharmacist to provide pharmacy services to pharmacy plan enrollees to file the contract with the commission at least 30 days before executing it. The contract is deemed approved unless the commission

disapproves it within 30 days from the filing date. The commission must adopt regulations to develop formal criteria for approving and disapproving PBM contracts. (While in theory the commission could adopt regulations, in practice, and as stated in other statutes, DCP usually adopts the regulations with the advice and assistance, consultation, or approval of the commission.)

Switching Prescription Drugs (§ 5)

Under the bill, no one may directly or indirectly pay, allow, or give, or offer to, as an inducement to any contract, a rebate, special favor, or other benefit for switching to an equivalent or therapeutic drug product, unless the commission approves the contract. Also, no one may receive or accept a rebate, special favor, or advantage of any valuable consideration or inducement not specified in the contract. But the PBM may still pay the 10% rebate, transmittal fees, and 50% of funds received for selling patient data funds, as required in § 3, above.

The bill defines “equivalent drug product” as a drug product that (1) has the same established name, active ingredient, strength or concentration, dosage form, and route of administration, and (2) is formulated to contain the same amount of active ingredient in the same dosage form to meet the same compendial or other applicable standards, such as strength, quality, purity, and identity. But it may differ in characteristics such as shape, scoring, configuration, packaging, expiration time or date, and excipients, including colors, flavors, and preservatives.

The definition appears to conflict with the Pharmacy Practices Act, which defines “therapeutically equivalent” as drug products approved under the federal Food, Drug and Cosmetics Act for interstate distribution and that provide essentially the same efficacy and toxicity when administered to a person in the same dosage regimen (CGS § 20-619(a)(3)). It is unclear if the bill conflicts with the Pharmacy Practices Act provision that permits a pharmacy to substitute a drug product when there will be a savings in cost passed on the customer, as long as the pharmacist discloses the amount of savings at the customer’s

request (CGS § 20-619(e)).

Prohibitions (§ 6)

The bill prohibits PBMs from engaging in specified activities. A PBM or its representative may not cause or knowingly permit the use of any (1) untrue or misleading advertising or solicitation or (2) deceptive evidence of coverage form.

A PBM that is not licensed as an insurer may not use in its name, contracts, or literature (1) insurance, casualty, surety, or mutual or (2) any other words that are descriptive of insurance, casualty, or surety business or deceptively similar to any insurer's name or description.

A PBM may not discriminate on the basis of race, creed, color, gender, or religion in the selection of pharmacies for participation in a plan operated by the manager.

A PBM may not unreasonably discriminate against a pharmacy or pharmacist when contracting for pharmacy or pharmacist services. (The bill does not define "unreasonably discriminate.")

A pharmacy or pharmaceutical manufacturer (e.g., CVS, Merck, Eli Lilly) may not own a PBM.

A PBM may not discriminate when contracting with pharmacies on the basis of copayments or days of supply.

A PBM may not discriminate when advertising participating pharmacies. The list (apparently a list of participating pharmacies in the advertising material) must be complete and all inclusive.

Information to Enrollees (§ 7)

The bill requires a PBM to provide certain information to pharmacy plan enrollees (1) when they enroll or the contract is issued and (2) upon request or at least annually. The information includes:

1. the names and locations of all affiliated providers (presumably participating pharmacies and pharmacists);

2. the PBM service areas;
3. the complaint resolution process, including any arbitration procedure that may apply;
4. a notice that the Insurance Department regulates the PBM; and
5. a prominent notice in the evidence of coverage that reads: "If you have any questions regarding an appeal or grievance concerning the pharmacist services that you have been provided which have not been satisfactorily addressed by your plan, you may contact the Insurance Department." This notice must include the Insurance Department's toll-free telephone number, mailing address, and e-mail address.

Insurance Department Complaint Investigation (§ 8)

The bill requires the Insurance Department to develop formal investigation and compliance procedures for complaints that PBMs are not complying with the bill.

If the department has reason to believe a PBM is in violation, it must give it a statement of the charges and a hearing notice. The department must hold the hearing at a time and place stated in the notice at least 30 days after serving the notice. The notice must require the PBM to show cause why the department should not issue a cease and desist order to stop the violations. At the hearing, the PBM must have the opportunity to be heard and to show such cause. (This procedure appears to conflict with the Uniform Administrative Procedure Act by not including an appeal process, including appealing to superior court after exhausting administrative remedies.)

The department, with the commission's advice, may examine a PBM's quality of services and contracted providers as often as it deems necessary, or at the commission's request. The PBM must pay for the examination.

Right to Privacy and Confidentiality (§ 9)

The bill creates a pharmacy plan enrollee's right to privacy and confidentiality in pharmacy services. The enrollee or the enrollee's guardian may expressly waive the right in writing. (It is unclear if this is compatible with existing confidentiality requirements, including those in the Pharmacy Practices Act (CGS § 20-626), the dependency-producing drug laws (CGS § 21a-265), and federal HIPAA.)

Insolvency Assessment (§ 10)

In the event of a PBM's insolvency, the bill authorizes the insurance commissioner, after notice and hearing, to levy an assessment on PBMs licensed in the state. (Apparently the commissioner may assess PBMs as often as he or she deems necessary.) The commissioner must use the assessments collected solely for the benefit of the insolvent PBM's enrollees (presumably to pay outstanding pharmacy claims).

If a PBM becomes insolvent or ceases to operate in the state in any assessable year or any year for which licensure is required, the PBM remains liable for paying any assessment due for any time it operated as a PBM. (The bill does not define "assessable year.")

The bill defines "insolvent" as a financial situation in which, based on the financial information required to prepare the PBM's annual statement that must be filed with the commissioner, the PBM's assets are less than the sum of its liabilities and "requires reserves". (This should probably be "required" reserves.)

Wholesaler or Distributor (§ 1)

The bill defines "wholesaler or distributor," but does not use these terms.

COMMITTEE ACTION

Insurance and Real Estate Committee

Joint Favorable

Yea 13 Nay 6 (03/13/2007)